

BUILDING THE PORT OF TOMORROW TODAY

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THE CARGO IS COMING

- SHIFTS IN TRADE PATTERNS
- INCREASING SHIP SIZES
- PANAMA CANAL / BAYONNE BRIDGE
- THE ABILITY TO SERVE THE MIDWEST
- **TO REMAIN COMPETITIVE, PORTS HAVE TO BE ABLE TO MOVE CARGO SWIFTLY, SAFELY, AND SUSTAINABLY**



SHIFTING ASIA SUPPLY ROUTES

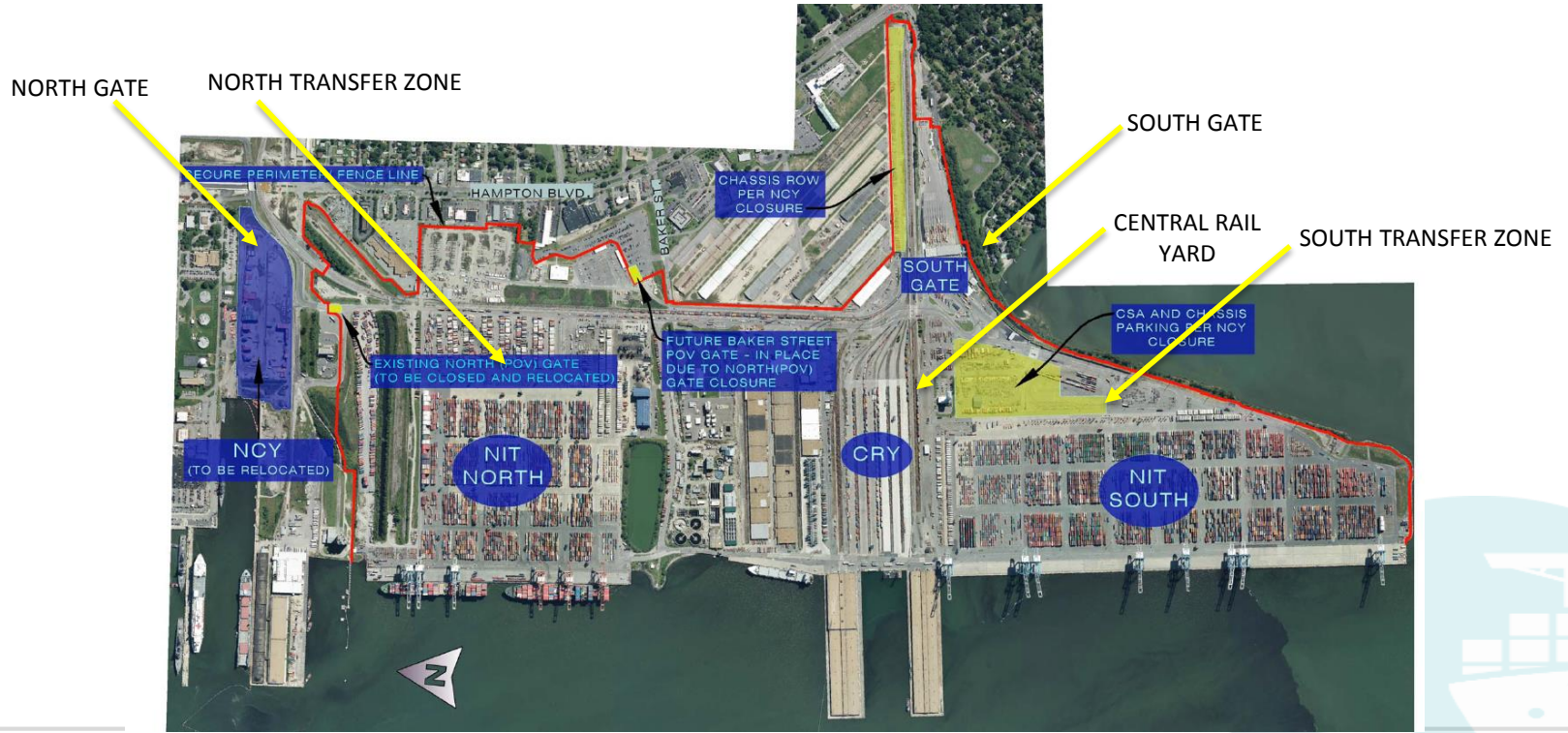


Source: U.S. Bureau of Census, USA Trade Online

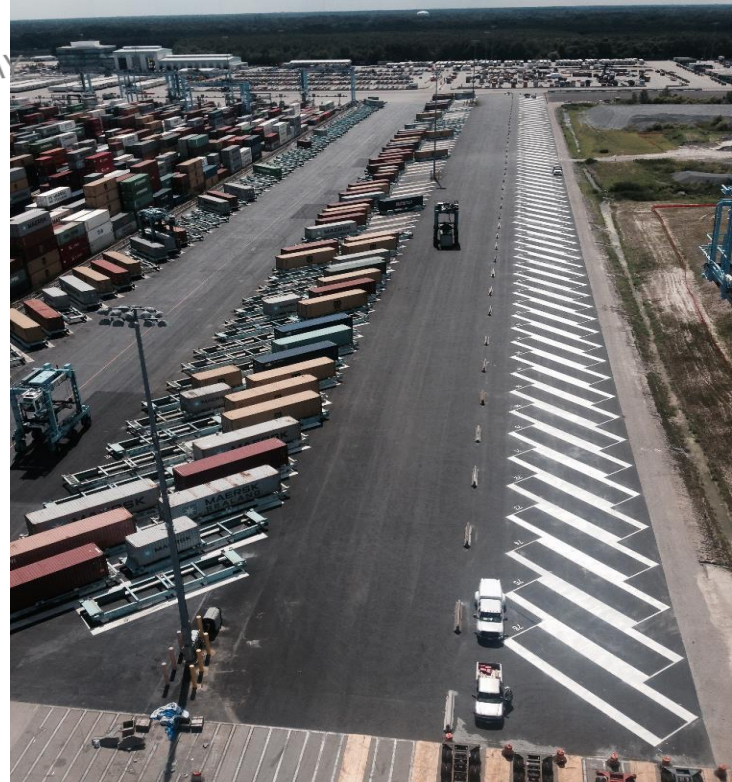
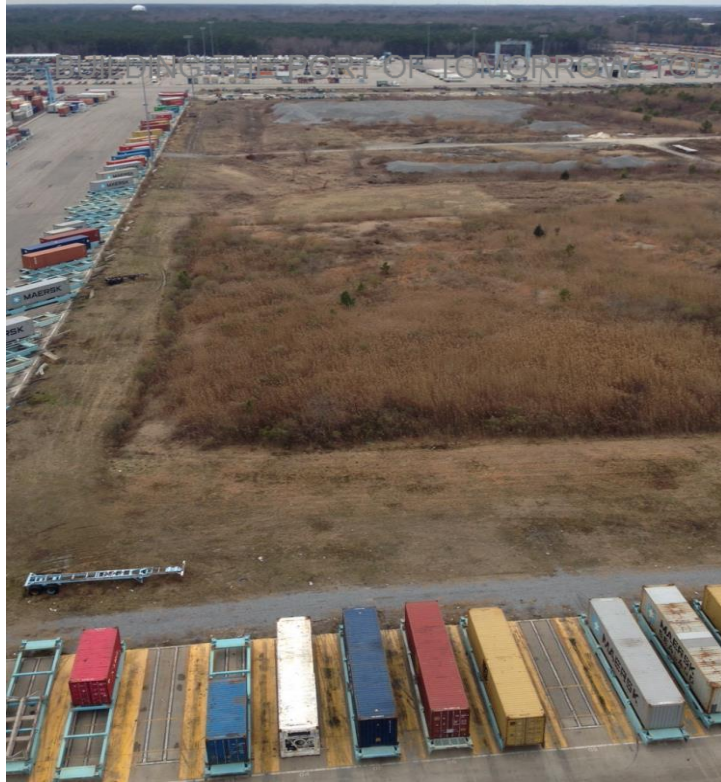


HOW IS THE PORT OF VIRGINIA MEETING TODAY DEMANDS WHILE PREPARING FOR THE FUTURE?

NORFOLK INTERNATIONAL TERMINALS



VIRGINIA INTERNATIONAL GATEWAY

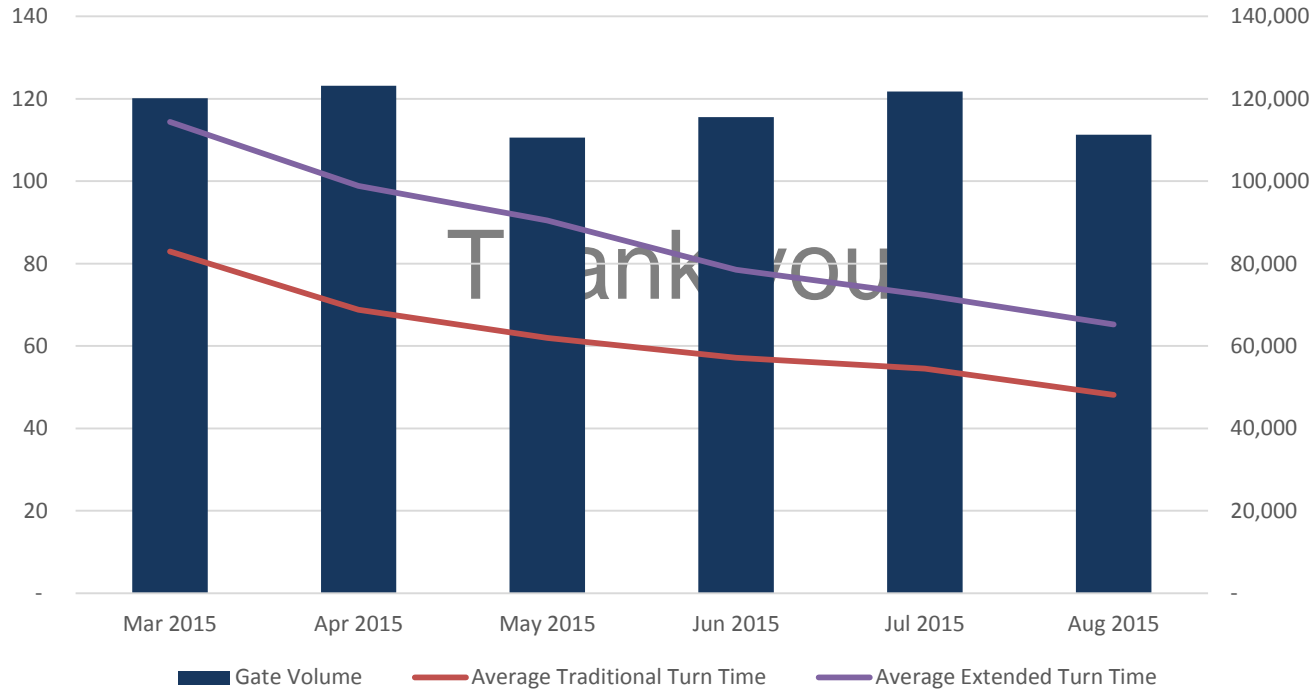


PORTMOUTH MARINE TERMINAL / EMPTY CONTAINER YARD



RESULTS - YES

Turn time Trend against Gate Volume



ADVANTAGES



- Post-Panamax ready at 50 ft.
- In the early stages of permitting to deepen to 55 ft., as already authorized by the USACE
- Only 18 miles from open sea/ No overhead obstructions
- Central location on the East Coast
- Strong terminal infrastructure and intermodal connections
- Ability to expand

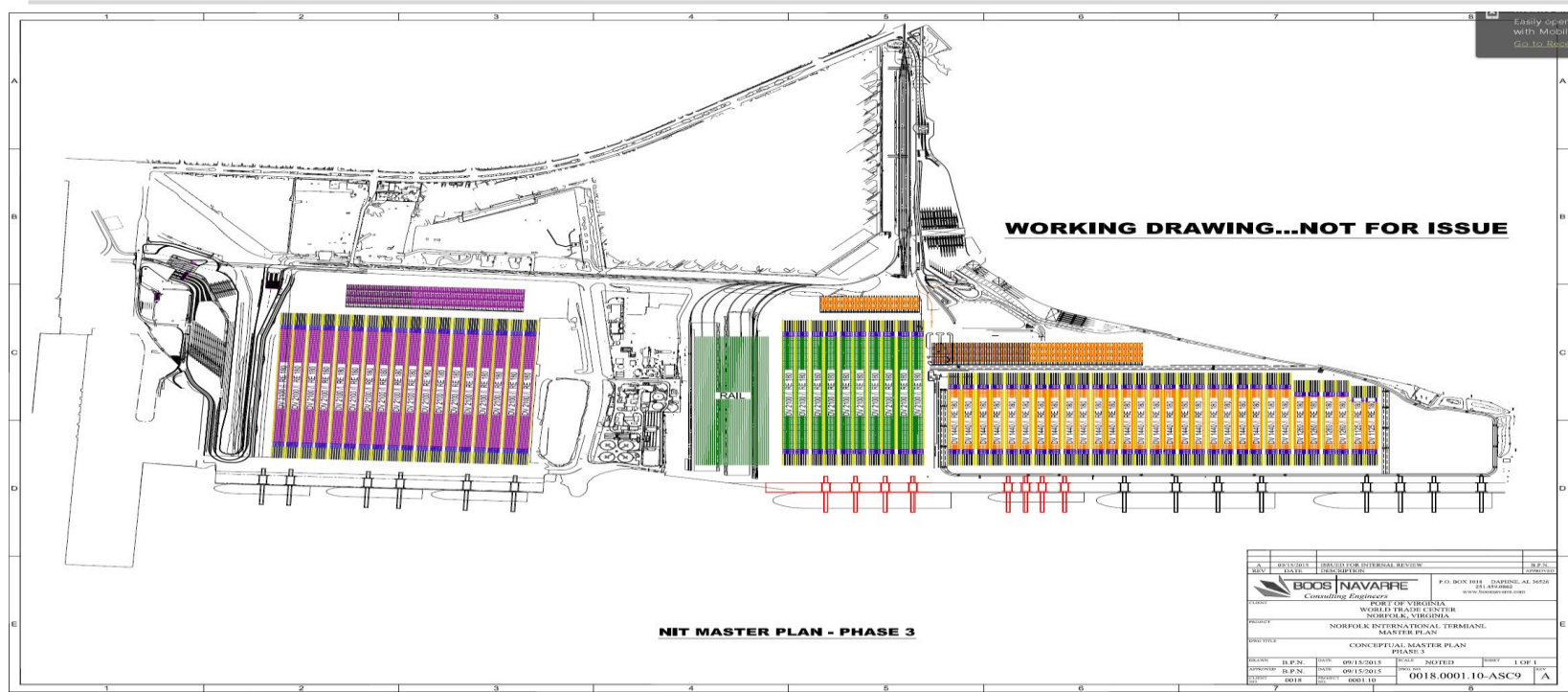


A LOOK AHEAD

THE PORT OF VIRGINIA
K LINE
HANJIN PRAHA
한진 프라하
MONROVIA
180 1232012

THE PORT OF VIRGINIA
ZEDIC
HANJIN

NIT CONCEPT



VIG II CONCEPT

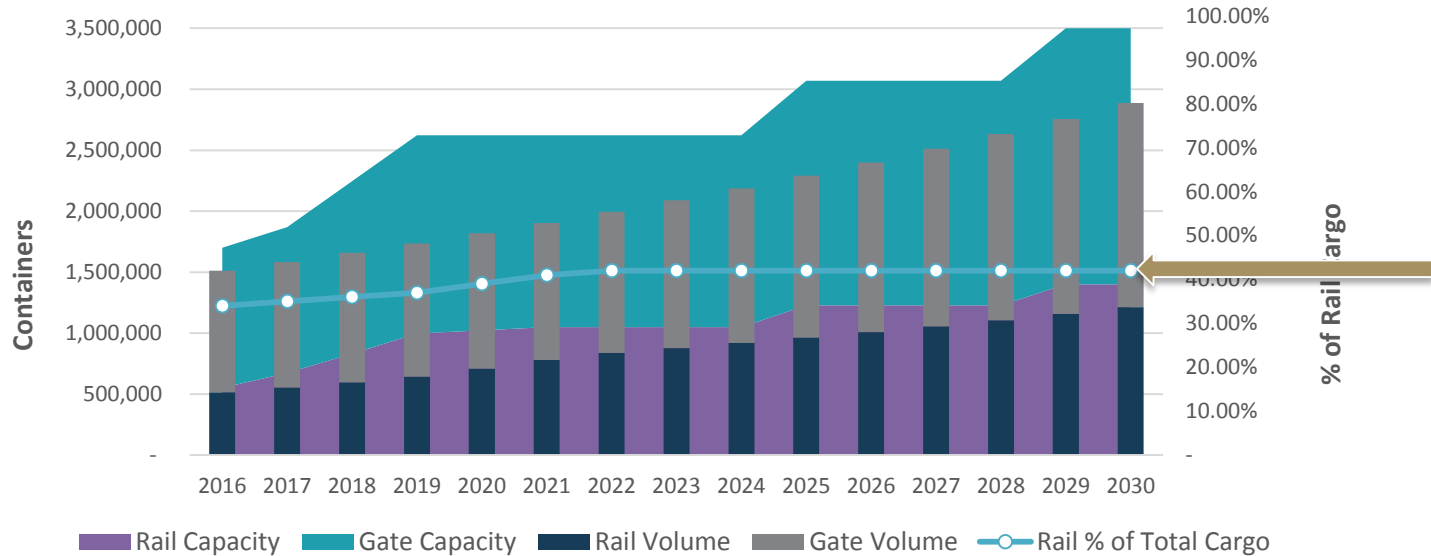


VIG II CONCEPT

Preliminary Concept
Alternative 7A

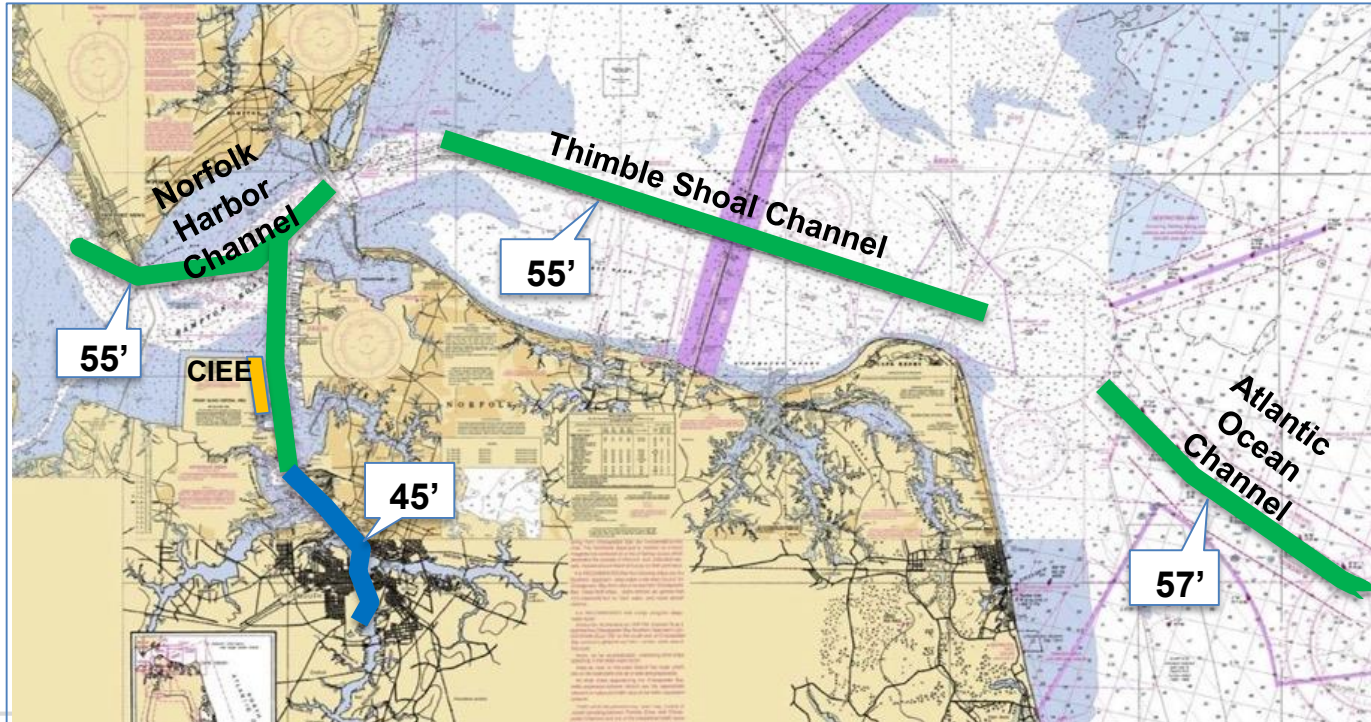


DEMAND AND CAPACITY (CARGO TYPE)

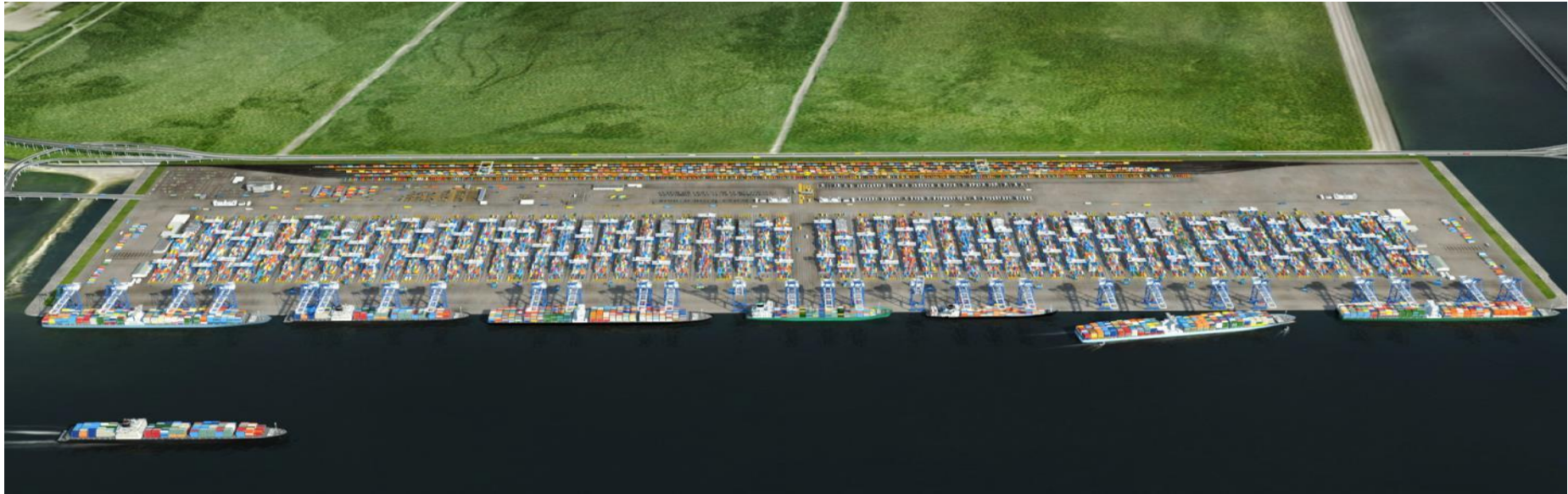


Rail projected to grow to 42% of total cargo volume by 2030.

DREDGING – DEEPER, WIDER, SAFER



CRANEY ISLAND MARINE TERMINAL



Full Build-out

Cranes: 28

Capacity: 5M TEUs

A LOOK AHEAD



5 YEARS

- NIT RMG conversion complete
- Total POV capacity:
>3.5 million TEUs
- 39% of volume moved by rail



10 YEARS

- NIT, VIG projects complete
- Craney Island cells being built
- Total POV capacity:
>6.0 million TEUs
- 42% of volume moved by rail



15 YEARS

- Phase I Craney Island
- Total POV capacity:
>7.0 million TEUs
- >42% of volume moved by rail



20 YEARS

- Craney Island continues
- Total POV capacity:
>9.0 million TEUs
- >42% of volume moved by
rail



THE STEWARDS OF TOMORROW



Innovation • Helpfulness • Accessibility
STEWARDS OF TOMORROW
Mindfulness • Fortitude • Sustainability



THE PORT OF
VIRGINIA

Rich